

**WAILEA / MAKENA VACANT LAND SOLD
2007**

| WF | Status | MLS # | Subdivision | Address | Land SQFT | List Date | List Price | \$/SF | Sold Date | Sold Price | DOM |
|----|--------|--------|--------------------|-------------------------|-----------|-----------|--------------|--------|------------|--------------|-----|
| Y | SOLD | 323083 | Makena | 4456 Makena Road | 10542 | 2/22/2007 | \$ 2,000,000 | \$ 166 | 4/13/2007 | \$ 1,750,000 | 50 |
| N | SOLD | 325375 | Makena | 0 Makena Road Lot 4 | 121532 | 6/29/2007 | \$ 3,100,000 | \$ 26 | 6/29/2007 | \$ 3,100,000 | 0 |
| Y | SOLD | 324333 | Makena | 4460 Makena Road | 9583 | 5/7/2007 | \$ 4,500,000 | \$ 438 | 7/3/2007 | \$ 4,200,000 | 57 |
| N | SOLD | 320123 | One Palau'ea Bay | Lot #15 One Palauea Bay | 74923 | 9/7/2006 | \$ 2,900,000 | \$ 37 | 1/12/2007 | \$ 2,800,000 | 127 |
| N | SOLD | 316701 | One Palau'ea Bay | One Palau'ea Bay | 45215 | 2/16/2006 | \$ 4,650,000 | \$ 91 | 5/18/2007 | \$ 4,125,000 | 456 |
| N | SOLD | 324594 | One Palau'ea Bay | Lot 11 One Palauea Bay | 69696 | 5/23/2007 | \$ 3,750,000 | \$ 50 | 10/18/2007 | \$ 3,500,000 | 148 |
| N | SOLD | 327042 | Wailea Golf Vistas | 4321 Wailina Street | 11326 | 10/5/2007 | \$ 1,095,000 | \$ 93 | 11/27/2007 | \$ 1,050,000 | 53 |
| N | SOLD | 318718 | Wailea Highlands | 4335 Melianani Place | 20083 | 6/13/2006 | \$ 2,150,000 | \$ 103 | 3/20/2007 | \$ 2,075,000 | 280 |
| N | SOLD | 319169 | Wailea Highlands | 157 Manalo Street | 12589 | 7/10/2006 | \$ 1,850,000 | \$ 137 | 4/25/2007 | \$ 1,725,000 | 289 |
| N | SOLD | 326717 | Wailea Highlands | 4362 Melianani | 21562 | 9/18/2007 | \$ 1,998,000 | \$ 89 | 12/14/2007 | \$ 1,925,000 | 87 |